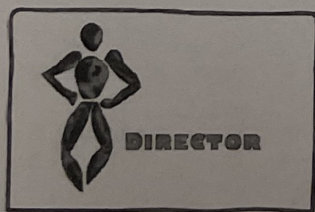
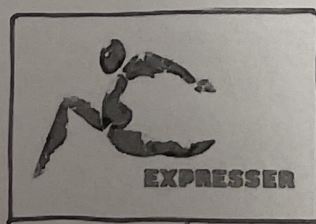


# What's Your Leadership Style?

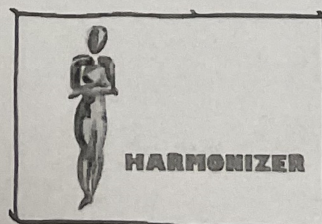
1	Gives priority to achieving results	___	Gives priority to creating a friendly environment	___	Gives priority to supporting others	___	Gives priority to detail and organization	___
2	Seeks challenges	___	Likes an informal style	___	Enjoys assisting others	___	Likes an exact way of doing things	___
3	Approaches tasks and people with clear goals	___	Approaches people and tasks with energy	___	Approaches people and tasks with quiet and caution	___	Approaches tasks and people with steadiness	___
4	Is willing to confront others	___	Emphasises enjoying oneself	___	Has difficulty saying no	___	Enjoys research and analysis	___
5	Makes decisions easily	___	Rates creativity highly	___	Values co-operation over competition	___	Prefers operating within guidelines	___
6	Wants to keep moving forward on things	___	Prefers broad approach to details	___	Eager to get on with others	___	Completes tasks thoroughly	___
7	Feels a sense of urgency	___	Likes participating in groups	___	likes to show loyalty	___	Focuses attention on immediate task	___
8	Acts with authority	___	Creates a motivational environment	___	Has a calming presence	___	Likes accuracy	___
9	Likes to take the lead	___	Acts on impulse	___	Listens well/attentively	___	Makes decisions on a thorough basis	___
10	Enjoys solving problems	___	Willing to express feelings	___	Prefers others to take the lead	___	Values standard procedures highly	___
11	Questions the status quo	___	Enjoys discussing possibilities	___	Gives priority to secure relationships and arrangements	___	Approaches work systematically	___
12	Takes action to bring about change	___	Like to promote change	___	Prefers steady not sudden change	___	Likes to plan for change	___
	Total #	___	Total #	___	Total #	___	Total#	___



**The Director**



**The Expresser**



**The Harmonizer**



**The Thinker**